giz	Evaluation Scheme for Technical Assessment of Offers							
Section/ Division: 3800	Assignment Title: Support for development and pilot implementation of a market-oriented cluster in the Cultural Heritage sector Project title:	Clusters 4 Development: Better Business Sophistication in Georgia						
		Weighting in % (2)	points (max. 10) (3)	assess- ment (2)x(3) (4)	points (max. 10) (5)	assess- ment (2)x(5) (6)	points (max. 10) (7)	assess- ment (2)x(7) (8)
1	Appropriateness of suggested concept and work plan							
	Interpretation of objectives	2						
	Strategy of implementation	5						
	Management of processes, cooperation, learning and innovation	5						
	Work schedule and timelines	4						
	Monitoring and evaluation concept	4						
	Subtotal for 1	20						
2	Education							
	Higher education in Arts, History, Design, Caucasian studies, Cultural Heritage Preservation or a related field.	10						
	Subtotal for 2	10						
3	Experience of the Consultant							
	Strong research, analytical and report writing skills	5						
	Excellent communication, facilitation and moderation skills	5						
	Advanced computer skills including Microsoft Office and web-based applications	5						
	Experience in identifying aspects of tangible and intangible heritage and assessing them from the perspective of heritage preservation and use for their role tourism	10						
	Experience in researching and assessing potentials of cultural tourism aspects (tangible and intangible) and proposing programs/projects in sustainable development of respective tourism products;	15						
	Experience of developing tourism products related to tangible and intangible cultural heritage in Georgia	15						
	Preferably, 5 years of consulting experience in private sector development in the Tourism/Hospitality sector.	5						
	Excellent command both: written and spoken English	10						
	Subtotal for 3	70						
4	Recommendations							
	2 LoR to evidence successful coopoeration with international development partners / programs / projects or government agencies in Georgia in the last 4 years	5						
	Subtotal for 4	5						
	Grand Total							